

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$18.94	2.0%	\$753	2.1%	\$38,806	2.1%
Management occupations	34.72	5.5	1,433	6.0	74,485	6.0
General and operations managers	35.52	9.7	1,525	8.8	79,316	8.8
Financial managers	38.30	6.8	1,577	5.3	82,001	5.3
Construction managers	35.29	12.2	1,450	13.7	75,389	13.7
Medical and health services managers	37.91	15.2	1,579	12.3	82,104	12.3
Business and financial operations occupations	28.76	8.0	1,162	7.8	60,448	7.8
Buyers and purchasing agents	23.10	10.2	933	10.7	48,524	10.7
Accountants and auditors	32.92	7.1	1,311	7.5	68,195	7.5
Loan counselors and officers	42.07	11.9	1,641	11.5	85,340	11.5
Loan officers	42.07	11.9	1,641	11.5	85,340	11.5
Computer and mathematical science occupations	29.43	3.6	1,178	3.3	61,274	3.3
Computer software engineers	33.28	3.0	1,331	3.0	69,224	3.0
Computer software engineers, applications	33.13	3.0	1,325	3.0	68,919	3.0
Computer support specialists	23.13	19.4	925	19.4	48,109	19.4
Computer systems analysts	44.96	9.9	1,798	9.9	93,510	9.9
Network and computer systems administrators	28.29	15.2	1,138	17.6	59,170	17.6
Architecture and engineering occupations	31.08	5.7	1,228	6.5	63,730	6.5
Engineers	33.85	6.3	1,361	6.7	70,792	6.7
Civil engineers	29.49	4.4	1,168	9.1	60,744	9.1
Electrical and electronics engineers	41.18	7.7	1,674	7.8	87,036	7.8
Drafters	23.24	10.4	902	10.7	46,910	10.7
Architectural and civil drafters	23.28	10.8	902	11.1	46,926	11.1
Engineering technicians, except drafters	24.81	11.5	992	11.5	51,595	11.5
Life, physical, and social science occupations	38.07	3.7	1,523	3.7	79,196	3.7
Community and social services occupations	15.36	5.2	699	12.5	36,100	12.5
Counselors	16.47	9.3	659	9.3	34,253	9.3
Social workers	17.97	11.5	719	11.5	37,377	11.5
Miscellaneous community and social service specialists	13.70	10.6	548	10.6	27,970	10.6
Education, training, and library occupations	19.77	13.1	774	12.8	33,678	12.8
Primary, secondary, and special education school teachers	21.51	8.9	820	8.5	31,821	8.5
Preschool and kindergarten teachers	15.62	11.3	580	9.6	26,577	9.6

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Education, training, and library occupations –Continued						
Elementary and middle school teachers	\$27.05	6.4%	\$1,051	6.9%	\$35,448	6.9%
Elementary school teachers, except special education	27.05	6.4	1,051	6.9	35,448	6.9
Teacher assistants	10.46	10.6	413	10.5	19,042	10.5
Arts, design, entertainment, sports, and media occupations	21.62	14.2	871	14.5	45,268	14.5
Designers	25.58	15.6	1,020	15.9	53,031	15.9
Healthcare practitioner and technical occupations	34.46	14.8	1,335	15.8	69,397	15.8
Registered nurses	39.28	18.2	1,542	18.8	80,195	18.8
Dental hygienists	24.64	29.4	931	27.2	48,405	27.2
Diagnostic related technologists and technicians	29.47	5.6	1,169	5.6	60,792	5.6
Health diagnosing and treating practitioner support technicians	15.92	8.2	637	8.2	33,114	8.2
Healthcare support occupations	13.13	4.5	500	4.6	25,977	4.6
Nursing, psychiatric, and home health aides	10.36	3.8	405	5.1	21,062	5.1
Home health aides	10.11	6.9	384	10.2	19,972	10.2
Nursing aides, orderlies, and attendants	10.51	3.8	419	3.8	21,782	3.8
Miscellaneous healthcare support occupations	15.46	5.2	581	5.9	30,211	5.9
Dental assistants	16.62	9.6	587	10.7	30,548	10.7
Medical assistants	14.40	5.1	572	5.1	29,760	5.1
Food preparation and serving related occupations	9.38	2.6	356	2.9	18,346	2.9
First-line supervisors/managers, food preparation and serving workers	14.19	4.3	588	4.8	30,578	4.8
First-line supervisors/managers of food preparation and serving workers	13.91	6.3	578	7.1	30,042	7.1
Cooks	10.71	4.7	418	5.8	21,674	5.8
Cooks, institution and cafeteria	9.86	5.7	365	8.6	18,765	8.6
Cooks, restaurant	11.73	5.6	476	6.1	24,758	6.1
Cooks, short order	9.83	9.2	356	11.4	18,494	11.4
Food preparation workers	8.72	2.9	332	4.4	17,200	4.4
Food service, tipped	7.04	5.3	255	6.0	13,143	6.0
Bartenders	8.88	11.2	340	10.6	17,685	10.6
Waiters and waitresses	6.13	4.0	216	5.6	11,126	5.6

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Food preparation and serving related occupations –Continued						
Fast food and counter workers	\$9.09	4.8%	\$341	6.5%	\$17,746	6.5%
Combined food preparation and serving workers, including fast food	9.09	5.8	337	7.6	17,535	7.6
Dishwashers	8.07	3.4	317	2.4	14,892	2.4
Building and grounds cleaning and maintenance occupations	11.26	6.9	440	8.2	21,814	8.2
First-line supervisors/managers, building and grounds cleaning and maintenance workers	14.37	4.0	556	5.6	28,909	5.6
Building cleaning workers	10.02	5.7	394	6.0	20,488	6.0
Janitors and cleaners, except maids and housekeeping cleaners	10.32	2.4	407	2.7	21,169	2.7
Maids and housekeeping cleaners	8.63	2.7	336	2.9	17,474	2.9
Grounds maintenance workers	12.50	12.3	481	16.1	21,054	16.1
Landscaping and groundskeeping workers	11.17	6.8	415	9.8	19,769	9.8
Personal care and service occupations	11.84	16.8	454	15.1	23,279	15.1
Child care workers	8.26	5.2	330	5.2	16,495	5.2
Sales and related occupations	18.09	4.9	727	5.0	37,767	5.0
First-line supervisors/managers, sales workers	18.14	8.1	742	8.4	38,604	8.4
First-line supervisors/managers of retail sales workers	17.01	7.5	699	7.8	36,350	7.8
First-line supervisors/managers of non-retail sales workers	24.28	19.6	971	19.6	50,496	19.6
Retail sales workers	13.16	4.6	528	5.1	27,411	5.1
Cashiers, all workers	9.55	5.5	376	5.3	19,531	5.3
Cashiers	9.55	5.5	376	5.3	19,531	5.3
Counter and rental clerks and parts salespersons	14.11	6.0	574	6.9	29,822	6.9
Counter and rental clerks	13.32	10.0	527	11.0	27,383	11.0
Parts salespersons	14.58	7.9	603	9.0	31,368	9.0
Retail salespersons	14.81	6.3	597	7.0	31,018	7.0
Insurance sales agents	33.77	13.5	1,338	13.4	69,595	13.4
Securities, commodities, and financial services sales agents	31.09	24.9	1,245	27.4	64,750	27.4
Sales representatives, wholesale and manufacturing	30.82	8.2	1,248	8.6	64,872	8.6

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Sales and related occupations –Continued						
Sales representatives, wholesale and manufacturing, technical and scientific products	\$34.38	9.7%	\$1,378	9.8%	\$71,638	9.8%
Sales representatives, wholesale and manufacturing, except technical and scientific products	27.42	11.8	1,121	12.1	58,269	12.1
Office and administrative support occupations						
First-line supervisors/managers of office and administrative support workers	15.19	2.5	599	2.6	31,130	2.6
Financial clerks	19.71	4.4	790	4.2	41,076	4.2
Bill and account collectors	15.04	3.8	587	3.9	30,504	3.9
Bookkeeping, accounting, and auditing clerks	16.46	12.9	658	12.9	34,232	12.9
Tellers	16.74	4.2	645	4.1	33,527	4.1
Customer service representatives	11.70	2.6	462	3.9	24,019	3.9
Hotel, motel, and resort desk clerks	16.89	15.3	675	15.3	35,124	15.3
Loan interviewers and clerks	10.56	5.9	416	6.6	20,448	6.6
Order clerks	15.34	8.0	614	8.0	31,910	8.0
Receptionists and information clerks	11.62	8.9	461	9.1	23,958	9.1
Dispatchers	12.93	2.7	513	2.5	26,669	2.5
Production, planning, and expediting clerks	13.44	8.5	547	9.2	28,423	9.2
Shipping, receiving, and traffic clerks	22.46	10.4	912	10.1	47,441	10.1
Stock clerks and order fillers	12.81	6.1	511	6.1	26,570	6.1
Secretaries and administrative assistants	10.97	8.3	436	8.4	22,686	8.4
Executive secretaries and administrative assistants	17.13	5.2	679	5.2	35,317	5.2
Medical secretaries	20.77	12.8	826	12.6	42,941	12.6
Secretaries, except legal, medical, and executive	14.37	4.4	565	3.6	29,391	3.6
Insurance claims and policy processing clerks	15.56	6.8	620	6.9	32,228	6.9
Office clerks, general	12.04	10.4	482	10.4	25,048	10.4
Office clerks, general	14.10	7.0	540	6.4	28,078	6.4
Construction and extraction occupations						
First-line supervisors/managers of construction trades and extraction workers	18.90	6.7	751	6.7	38,371	6.7
Brickmasons, blockmasons, and stonemasons	28.80	7.0	1,211	8.6	62,989	8.6
Brickmasons and blockmasons	24.82	5.3	993	5.3	51,634	5.3
Brickmasons and blockmasons	24.82	5.3	993	5.3	51,634	5.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Construction and extraction occupations						
–Continued						
Carpenters	\$23.86	15.0%	\$955	15.0%	\$49,338	15.0%
Cement masons, concrete finishers, and terrazzo workers	19.08	8.5	752	8.6	39,118	8.6
Cement masons and concrete finishers	19.08	8.5	752	8.6	39,118	8.6
Construction laborers	12.36	15.2	490	14.8	24,566	14.8
Construction equipment operators	18.82	4.0	736	4.6	38,294	4.6
Operating engineers and other construction equipment operators	18.88	6.4	726	8.1	37,731	8.1
Drywall installers, ceiling tile installers, and tapers	19.05	15.0	762	15.0	39,622	15.0
Drywall and ceiling tile installers	17.15	13.3	686	13.3	35,662	13.3
Electricians	22.56	5.7	902	5.7	46,915	5.7
Painters and paperhangers	16.23	8.4	623	11.3	32,411	11.3
Painters, construction and maintenance	16.23	8.4	623	11.3	32,411	11.3
Pipelayers, plumbers, pipefitters, and steamfitters	24.20	4.7	957	5.8	49,740	5.8
Plumbers, pipefitters, and steamfitters	24.56	4.8	971	5.9	50,468	5.9
Helpers, construction trades	17.66	10.5	698	11.0	33,497	11.0
Installation, maintenance, and repair occupations	20.34	3.3	820	3.7	42,621	3.7
First-line supervisors/managers of mechanics, installers, and repairers	25.05	17.1	1,030	18.2	53,538	18.2
Automotive technicians and repairers	21.55	3.8	870	4.3	45,197	4.3
Automotive body and related repairers	24.06	28.9	–	–	–	–
Automotive service technicians and mechanics	21.26	7.7	855	8.6	44,404	8.6
Bus and truck mechanics and diesel engine specialists	21.06	8.1	842	8.1	43,804	8.1
Heavy vehicle and mobile equipment service technicians and mechanics	20.67	12.1	880	13.0	45,774	13.0
Industrial machinery installation, repair, and maintenance workers	21.03	10.1	841	10.1	43,745	10.1
Industrial machinery mechanics	23.73	8.7	949	8.7	49,368	8.7
Maintenance and repair workers, general	20.33	19.7	813	19.7	42,287	19.7
Line installers and repairers	23.90	21.6	956	21.6	49,711	21.6
Miscellaneous installation, maintenance, and repair workers	14.25	8.1	566	7.5	29,422	7.5
Helpers--installation, maintenance, and repair workers	13.32	12.5	527	10.8	27,400	10.8

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations	\$16.13	5.8%	\$645	5.9%	\$33,551	5.9%
First-line supervisors/managers of production and operating workers	26.13	9.1	1,093	7.9	56,815	7.9
Miscellaneous assemblers and fabricators	13.64	6.0	546	6.0	28,380	6.0
Machine tool cutting setters, operators, and tenders, metal and plastic	13.58	5.7	543	5.7	28,256	5.7
Welding, soldering, and brazing workers	15.85	6.5	634	6.5	32,967	6.5
Welders, cutters, solderers, and brazers	15.85	6.5	634	6.5	32,967	6.5
Printers	14.43	2.3	573	2.4	29,805	2.4
Painting workers	19.48	12.8	779	12.8	40,511	12.8
Miscellaneous production workers	10.61	6.0	424	6.0	22,071	6.0
Helpers--production workers	11.34	9.1	453	9.1	23,579	9.1
Transportation and material moving occupations	15.03	5.8	597	5.7	30,654	5.7
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	24.08	2.6	981	2.2	51,003	2.2
Driver/sales workers and truck drivers	16.38	4.3	656	4.4	33,961	4.4
Driver/sales workers	12.47	21.3	494	21.4	25,682	21.4
Truck drivers, heavy and tractor-trailer	17.25	4.2	696	3.8	35,898	3.8
Truck drivers, light or delivery services	15.96	7.5	633	7.7	32,933	7.7
Dredge, excavating, and loading machine operators	19.43	8.0	766	7.5	36,927	7.5
Excavating and loading machine and dragline operators	19.43	8.0	766	7.5	36,927	7.5
Industrial truck and tractor operators	14.03	19.4	561	19.4	27,833	19.4
Laborers and material movers, hand	10.50	3.8	406	4.1	21,116	4.1
Cleaners of vehicles and equipment	9.81	5.2	392	5.2	20,407	5.2
Laborers and freight, stock, and material movers, hand	11.01	5.0	419	5.2	21,782	5.2
Packers and packagers, hand	9.62	7.3	380	7.5	19,754	7.5

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.